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# Neat Cost Prediction Kit for Additive Manufacturing

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Principal Key Experts

# Motivation

- Work steps in additive manufacturing (AM)
  - Selection of best manufacturing route
  - Optimization of chosen AM process
    - Quality is subject to specification
      - as much as needed, no advantage from exceeding the spec
      - binary feasibility criteria → optimization constraints
    - Costs are the function to be minimized
  - Continuous development of manufacturing equipment
- Proposal
  - Mathematical expressions for process costs
    - allow modeling of given application
    - use minimal complete sets of cost influencing factors
    - cost structures at a glance
  - Analysis and comparison of different AM / coating processes

# Outline

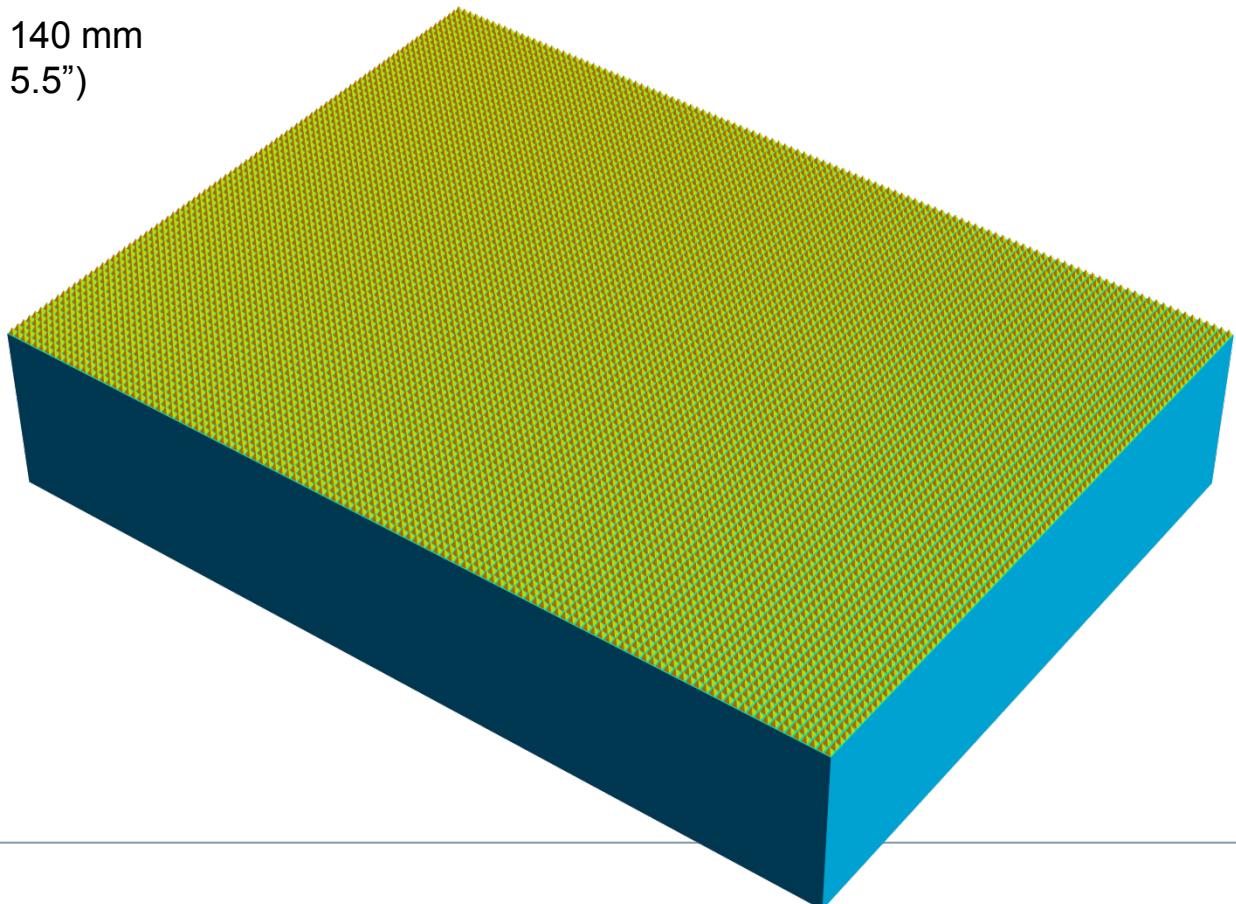
- Model case: Application example (AM of metal)
  - Laser metal deposition (LMD)
  - Selective laser melting (SLM)
  - Cold spray (CS)
  - Comparison by costs and capacity
- Downscaling CS
  - Micro-nozzles
  - Vacuum spraying
  - Aerosol deposition (AD) of ceramic coatings
- Conclusions

# Model case

Heat exchanger fins can be added to a casing by CS, SLM, or LMD

## Workpiece example for cost comparison

- Power module 190 × 140 mm  
(7.5" × 5.5")
- Task:  
Direct deposition of  
heat exchanger fins  
on casing
- Fin shape:  
pyramid / cone
- Fin material:  
stainless steel,  
59 g total weight
- Fin size:  
16 fins / inch  
1.5 mm height



# Laser metal deposition

LMD process schematic and cost calculation  
(nomenclature on next page)

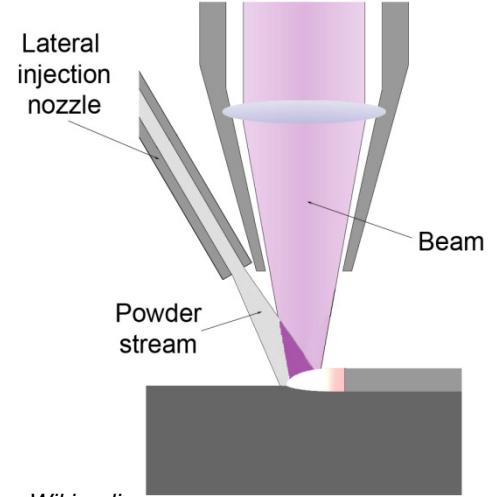
**Assumption:** Complete reuse of overspray powder

**Cost function [ € / kg ]:**

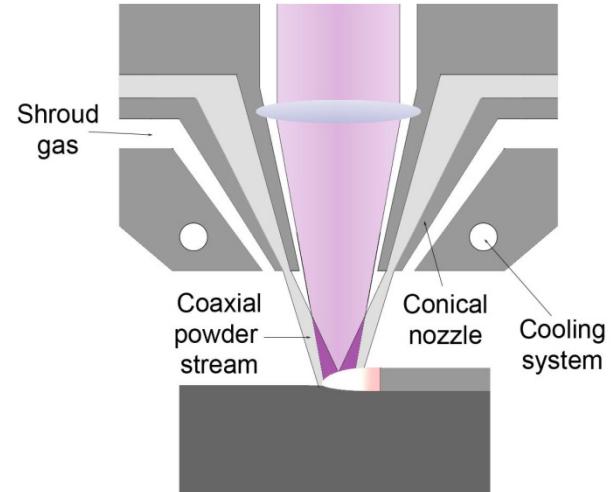
$$C_{\text{tot}} = \frac{U_{\text{hr}} + \dot{m}_{\text{gas}} U_{\text{gas}} + S_{\text{tot}} U_{\text{elec}}}{\dot{m}} + U_{\text{pwd}}$$

**Approximate cost function [ € / kg ]:**

$$C_{\text{tot}} \approx \frac{U_{\text{hr}} + \dot{m}_{\text{gas}} U_{\text{gas}}}{\dot{m}} + U_{\text{pwd}}$$



Source: Wikipedia

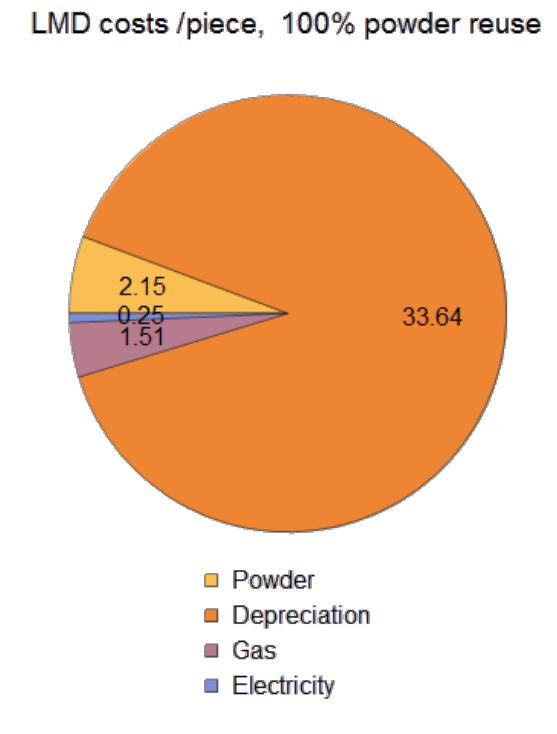


# LMD costs governed by material building rate

LMD input and output parameters, and cost breakdown

Parameter	Symbol	Unit	Value
hourly rate	$U_{hr}$	€ / h	80
powder price	$U_{pwd}$	€ / kg	37
monetary value of overspray powder	$U_{pr}$	€ / kg	37
gas price (argon)	$U_{gas}$	€ / kg	2,80
electrical energy price	$U_{elc}$	€ / kWh	0,15
total electric power consumption	$S_{tot}$	kW	4
gas flow rate (argon)	$\dot{m}_{gas}$	kg / h	1,3
effective building rate	$\dot{m}$	kg / h	0,14
total costs of built metal	$C_{tot}$	€ / kg	641
mass of workpiece (given example)		kg	0,059
total costs per workpiece		€	38
effective building rate		cu in / h	1,1
annual capacity (1500 h)		(pcs.)	3567

(reusing overspray powder)

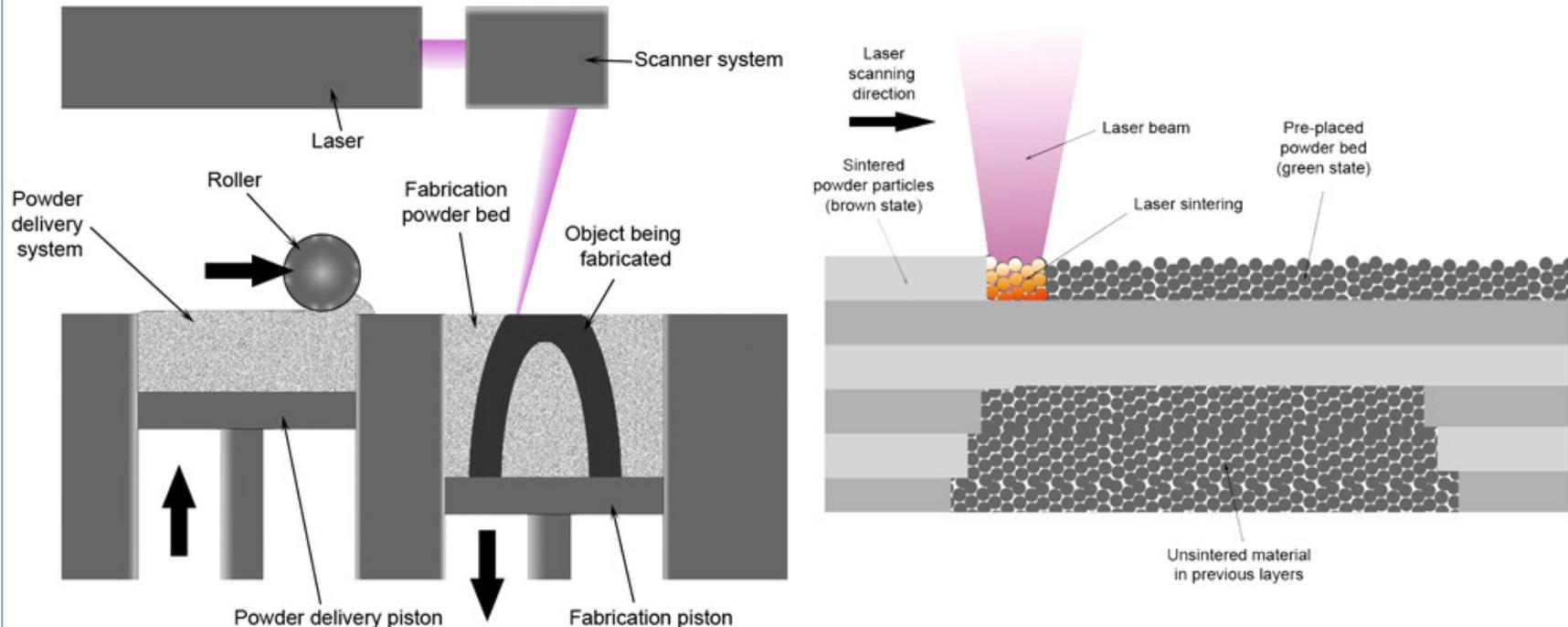


# Selective laser melting

SLM yields higher spatial resolution than LMD and CS

## Schematic of selective laser melting (SLM)

Source: Wikipedia

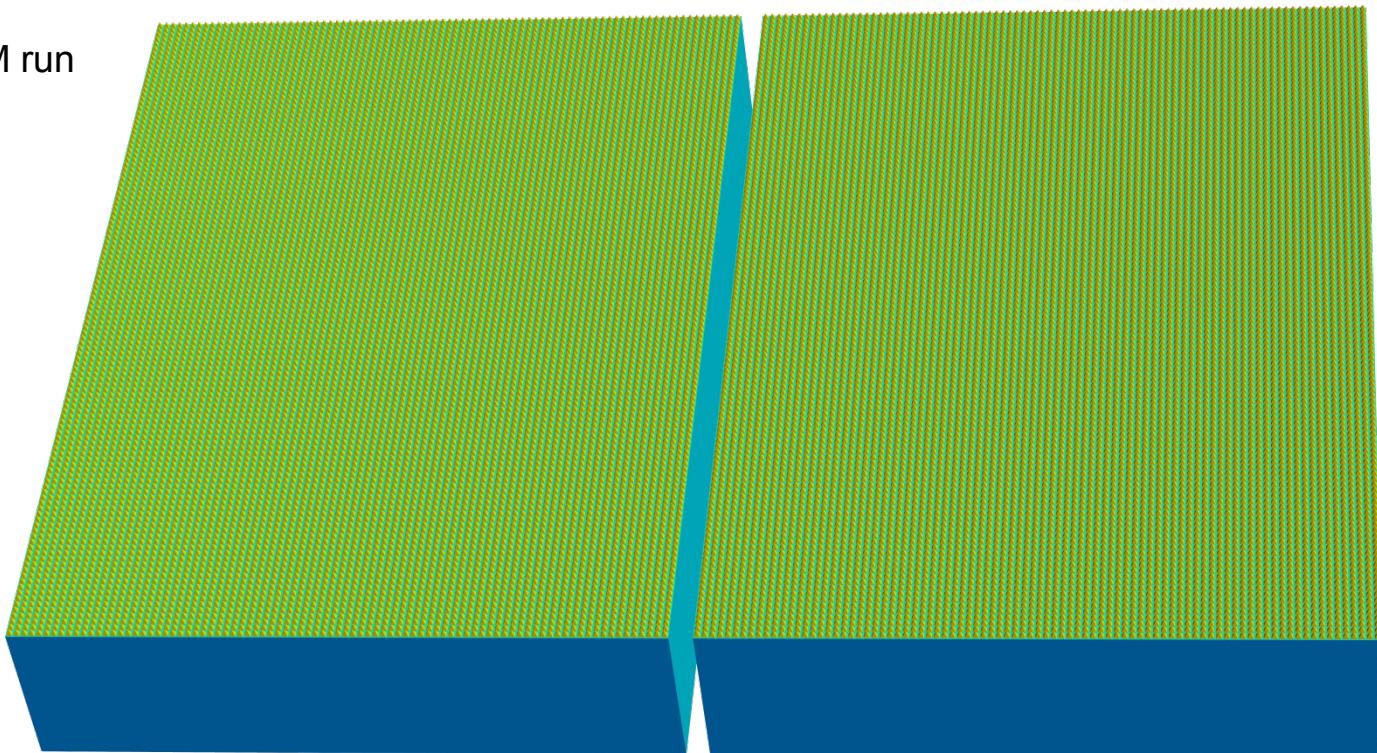


# SLM batch size limited by building chamber size

Module casings have to be arranged co-planar for addition of fins

## Manufacturing configuration for selective laser melting (SLM)

2 modules / SLM run

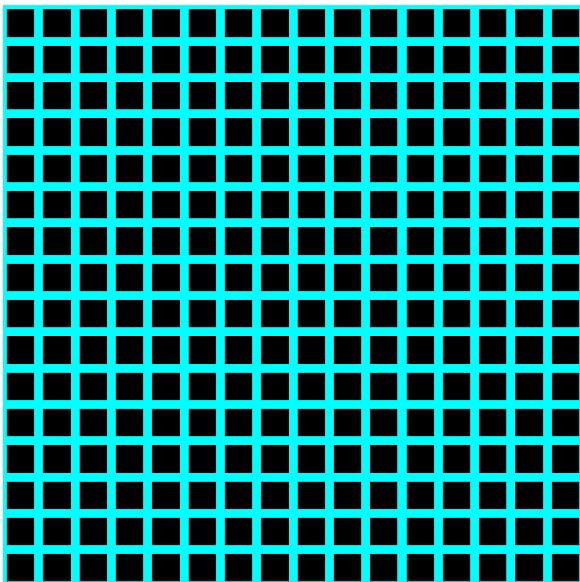


# SLM laser duty cycle varies from layer to layer

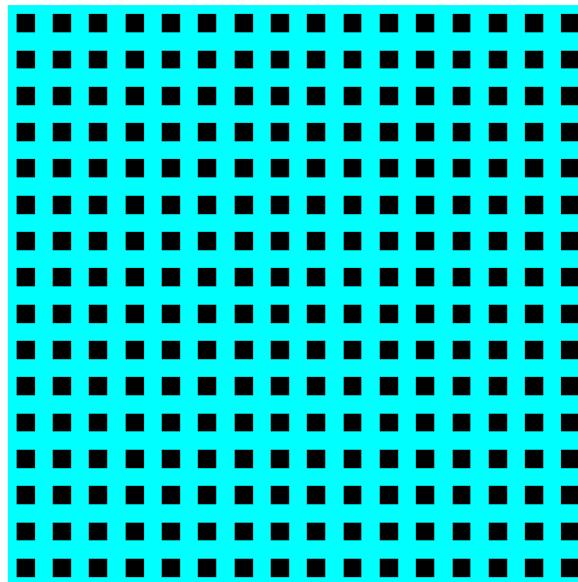
Layer-wise generation of pyramid arrays by SLM

Laser writes in XY plane, layer stacking in Z direction

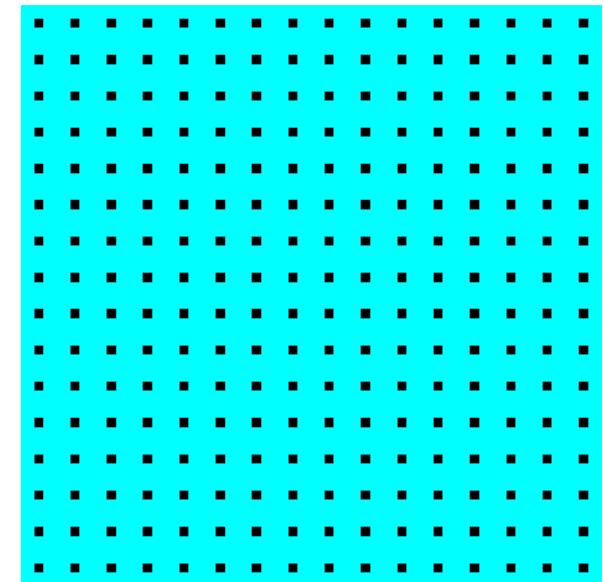
$Z = 0.00 \text{ mm}$



$Z = 0.50 \text{ mm}$

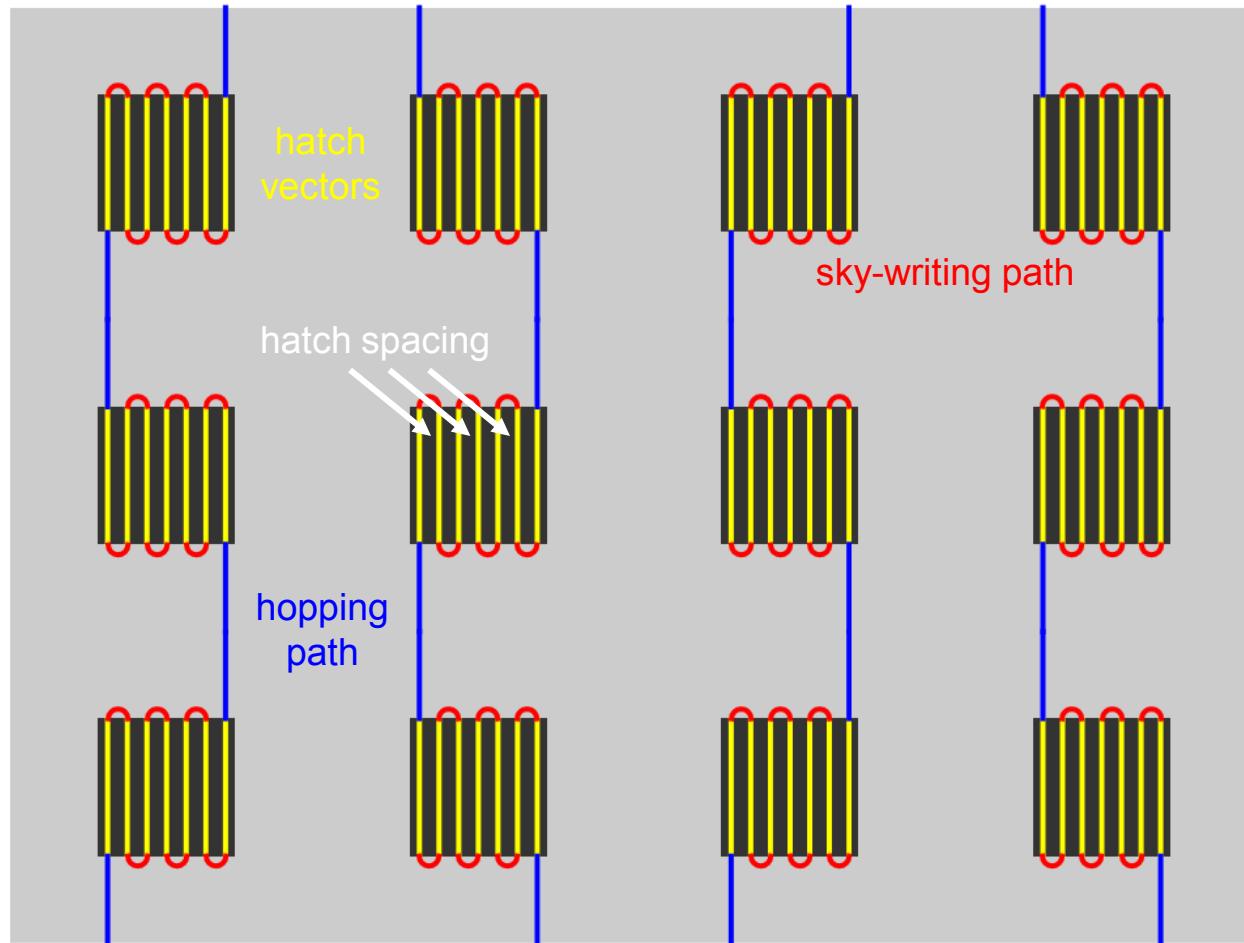


$Z = 1.00 \text{ mm}$



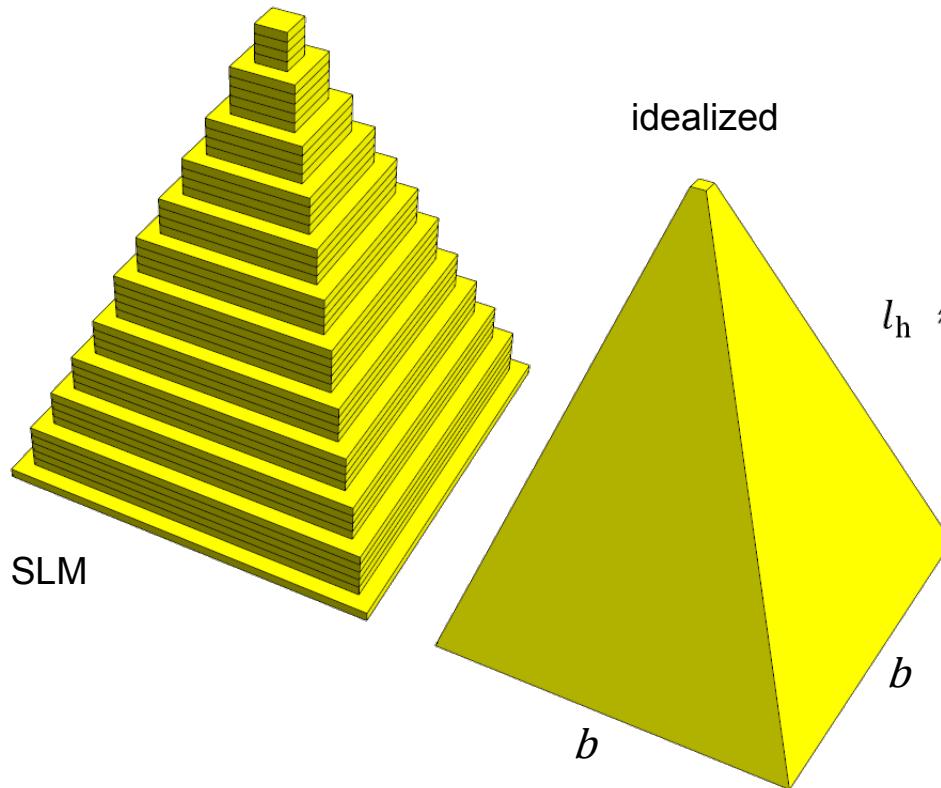
# SLM: Time loss types

Partitioning of laser spot trajectory into productive writing segments and connecting paths



# SLM: Geometry governs time loss

Analytical estimates for productive and unproductive path lengths in pyramid arrays



Truncated pyramid missing tip height fraction:

$$q = 0.04$$

Average hopping path length per SLM layer:

$$l_h \approx 2 (7.5 \times 16)(5.5 \times 16) \left[ \frac{25.4}{16} - \frac{1}{2} b(1 + q) \right]$$

Average hatch vector length:

$$d_x \approx \frac{2}{3} \frac{1 - q^3}{1 - q^2} b \approx \frac{2}{3} b$$

# SLM cost influencing factors

## SLM input parameters

Parameter	Symbol	Unit	Value
hourly rate	$U_{\text{hr}}$	€ / h	60
powder price	$U_{\text{pwd}}$	€ / kg	37
gas price (argon)	$U_{\text{gas}}$	€ / kg	2,80
electrical energy price	$U_{\text{elc}}$	€ / kWh	0,15
cost of pre-/post-processing, per run	$C_{\text{ppp}}$	€	15
total electric power consumption	$S_{\text{tot}}$	kW	4
gas flow rate (argon)	$\dot{m}_{\text{gas}}$	kg / h	0,3
re-coating time, per layer	$t_{\text{rc}}$	s	9
evaporation loss factor	$EL$	—	0,05
built material density	$\rho$	g / cm³	7,9
payload, per run	$m_{\text{pl}}$	kg	0,12
characteristic height of workpiece	$h$	mm	1,44
average hopping path length, per layer	$l_h$	mm	20504
scanning speed	$v_x$	mm / s	1300
hopping speed	$v_h$	mm / s	1300
average hatch vector length	$d_x$	mm	0,79
hatch spacing	$d_y$	mm	0,10
layer thickness	$d_z$	mm	0,03

# SLM has same cost structure as LMD

SLM cost calculation

**Cost function** [ € / kg ]:

$$C_{\text{tot}} = \frac{U_{\text{hr}} + \dot{m}_{\text{gas}} U_{\text{gas}} + S_{\text{tot}} U_{\text{elec}}}{\dot{m}} + \frac{C_{\text{ppp}}}{m_{\text{pl}}} + (1 + EL) U_{\text{pwd}}$$

**Building rate** [ kg / h ]:

$$\dot{m} = \frac{3600 d_z}{\frac{h}{m_{\text{pl}}} \left( \frac{l_h}{v_h} + t_{\text{rc}} \right) + \frac{10^6}{\rho v_x} \left( \frac{1}{d_y} + \frac{\pi/2}{d_x} \right)}$$

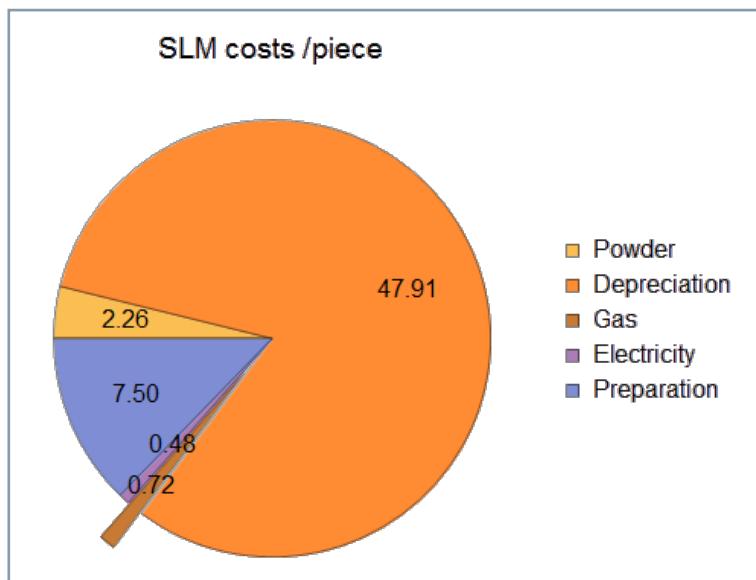
**Approximate cost function** [ € / kg ]:

$$C_{\text{tot}} \approx \frac{U_{\text{hr}}}{3600} \frac{1}{d_z} \left[ \frac{h}{m_{\text{pl}}} \left( \frac{l_h}{v_h} + t_{\text{rc}} \right) + \frac{10^6}{\rho v_x} \left( \frac{1}{d_y} + \frac{\pi/2}{d_x} \right) \right] + \frac{C_{\text{ppp}}}{m_{\text{pl}}} + U_{\text{pwd}}$$

# SLM costs governed by material building rate

## SLM output parameters and cost breakdown

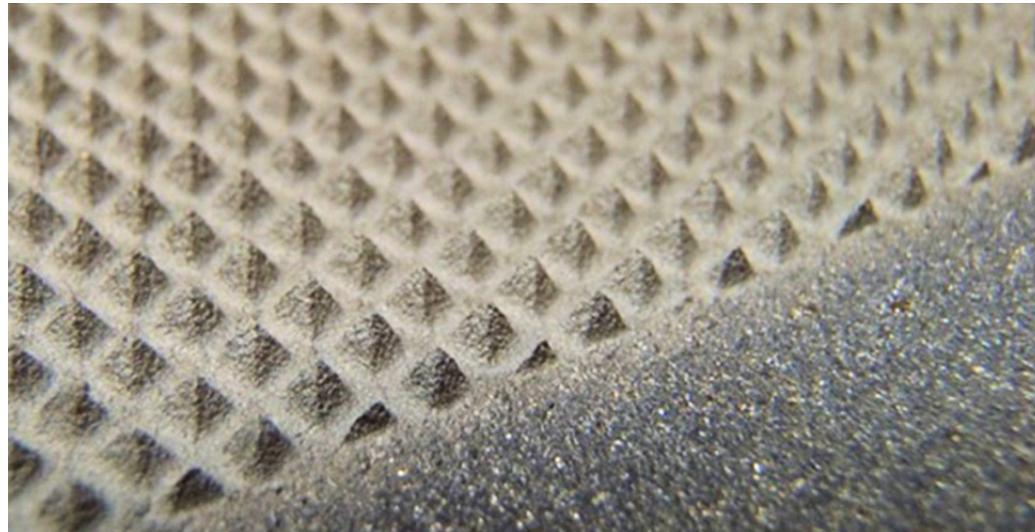
Parameter	Symbol	Unit	Value
total costs of built metal	$C_{tot}$	€ / kg	1004
mass of workpiece (given example)		kg	0,059
total costs per workpiece		€	59
effective building rate	$\dot{m}$	kg / h	0,07
		cu in / h	0,57
annual capacity (1500 h)		(pcs.)	1878



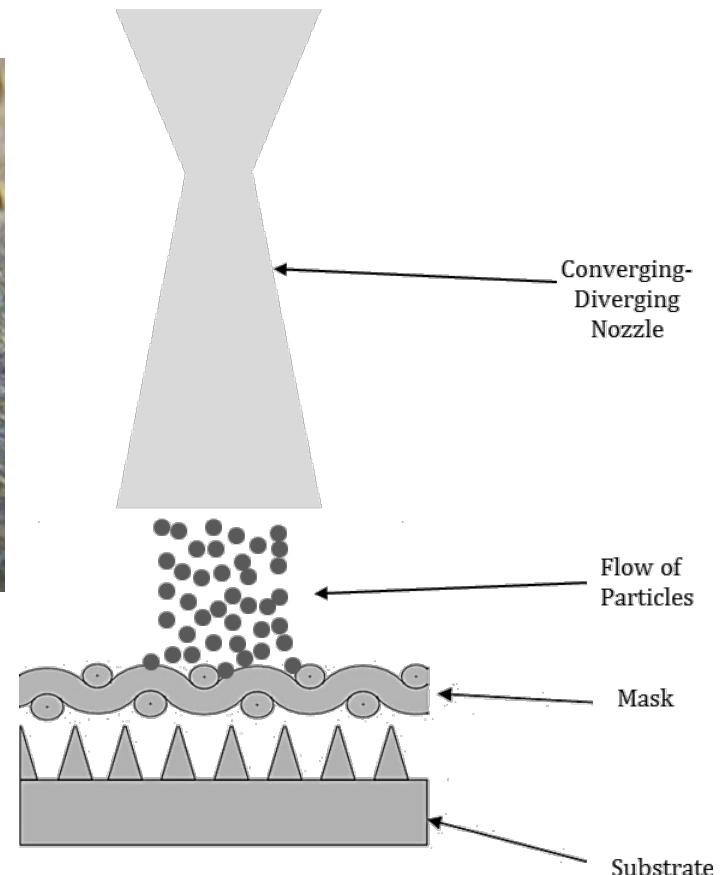
# Cold spray is a (up)scalable deposition process

Cold spray production of pyramid arrays (University of Ottawa / Brayton Energy Canada)

Y. Cormier, P. Dupuis, B. Jodoin, A. Corbeil, *Net Shape Fins for Compact Heat Exchanger Produced by Cold Spray*, J. Thermal Spray Technol. **22** (2013) p. 1210



Figures courtesy of Prof. Bertrand Jodoin  
© University of Ottawa

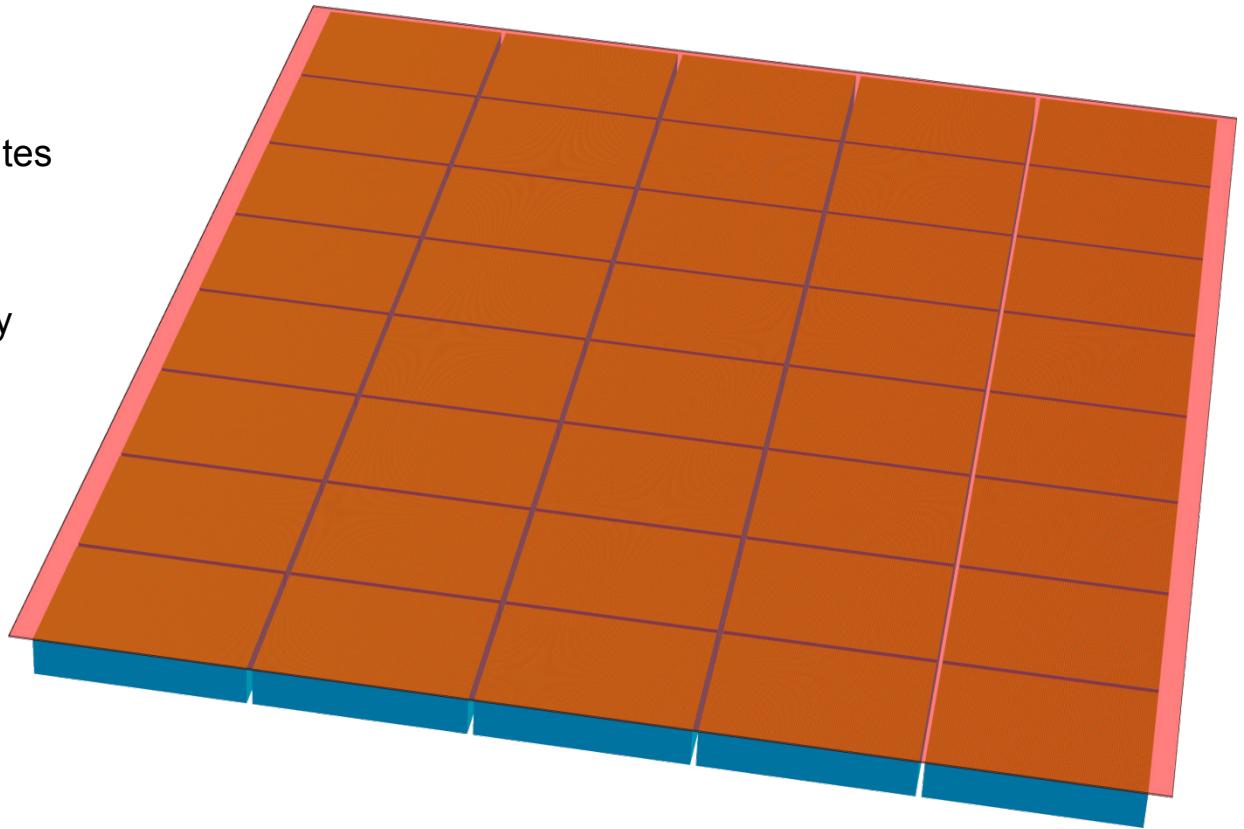


# CS at high building rates

High pressure CS allows processing of 20 kg steel / hour

## Manufacturing configuration for cold spray (CS)

- 40 modules / CS run
- Accomplished in 20 minutes
- Wire mesh masking to produce fin structure
- 10% geometric overspray
- Consumption:
  - 6 kg steel powder
  - 30 kg N<sub>2</sub> gas
  - 17 kWh



# CS cost influencing factors

## CS input parameters

Parameter	Symbol	Unit	Value
hourly rate	$U_{hr}$	€ / h	100
powder price	$U_{pwd}$	€ / kg	37
monetary value of overspray powder	$U_{pr}$	€ / kg	0
gas price (nitrogen)	$U_{gas}$	€ / kg	0,15
electrical energy price	$U_{elc}$	€ / kWh	0,15
ancillary electric power consumption	$S_{tot}$	kW	18
powder-to-gas flow duration ratio	$r$	—	0,90
geometric loss factor	$GL$	—	0,10
isobaric specific heat (nitrogen)	$c_p$	kJ / (kg K)	1,13
inverse gas flow factor (nitrogen)	$F_{gas}$	3600 m K <sup>-1/2</sup> / s	0,00705
ambient temperature	$T_{amb}$	K	288
nozzle throat cross section area	$A_{thr}$	mm <sup>2</sup>	7,1
gas stagnation pressure	$P$	MPa	3,1
gas stagnation temperature	$T$	K	1173
heat loss factor	$HL$	—	0,35
powder-to-gas mass loading ratio	$w$	—	0,2
deposition efficiency	$Y_{DE}$	—	0,4

(simultaneous preparation work)

(dropping overspray powder)

# CS cost structure more complex than SLM, LMD

Cost calculation function for CS has been derived previously

## Connection to prevailing nomenclature

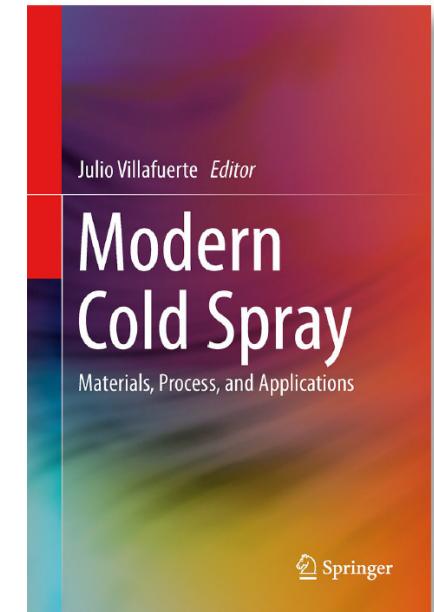
$$C_{\text{pwd}} \rightarrow C_{\text{pwd}} - (m_{\text{pwd}} - 1) U_{\text{pr}}$$

$$t_{\text{on}} / t_{\text{run}} \rightarrow r$$

$$t_{\text{run}} \rightarrow 1/\dot{m}$$

$$S_{\text{anc}} \rightarrow S_{\text{tot}}$$

$$U_{\text{eqp}} \rightarrow U_{\text{hr}}$$



- D. Helfritch, O. Stier, J. Villafuerte, *Cold Spray Economics*,  
in: J. Villafuerte, Ed., *Modern Cold Spray*, Springer, 2015
- O. Stier, *Fundamental Cost Analysis of Cold Spray*, J. Thermal Spray Technol. **23** (2014) p. 131
- O. Stier, *Economics of Cold Spray – Fundamental Cost Analysis*, 2012 CSAT Meeting  
<http://www.coldsprayteam.com/files/Oliver%20Stier%20-%20Siemens.pdf>

# CS costs depend on operating conditions and gas

CS cost calculation

**Cost function [ € / kg ]:**

$$C_{\text{tot}} = \frac{1 + GL}{Y_{\text{DE}}} \left\{ \frac{1}{r w} \left[ \frac{F_{\text{gas}} \sqrt{T}}{A_{\text{thr}} P} (U_{\text{hr}} + S_{\text{tot}} U_{\text{elc}}) + \frac{1 + HL}{3600} c_p (T - T_{\text{amb}}) U_{\text{elc}} + U_{\text{gas}} \right] + U_{\text{pwd}} - U_{\text{pr}} \right\} + U_{\text{pr}}$$

**Building rate [ kg / h ]:**

$$\dot{m} = \frac{A_{\text{thr}} P r w Y_{\text{DE}}}{(1 + GL) F_{\text{gas}} \sqrt{T}}$$

Note:

Laser assisted cold spray uses an additional energy source to increase  $Y_{\text{DE}}$  which may allow reduction of  $T$  or substitution of He by N<sub>2</sub> (change in  $F_{\text{gas}}$ )

**Approximate cost function [ € / kg ]:**

$$C_{\text{tot}} \approx \frac{1 + GL}{Y_{\text{DE}}} \left[ \frac{1}{r w} \left( \frac{F_{\text{gas}} \sqrt{T}}{A_{\text{thr}} P} U_{\text{hr}} + U_{\text{gas}} \right) + U_{\text{pwd}} - U_{\text{pr}} \right] + U_{\text{pr}}$$

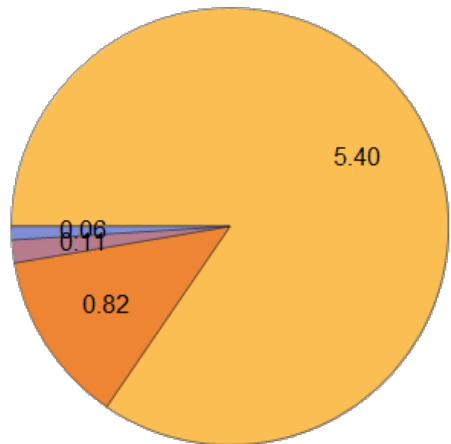
# CS costs governed by powder, for high pressure N<sub>2</sub>

## CS output parameters and cost breakdown

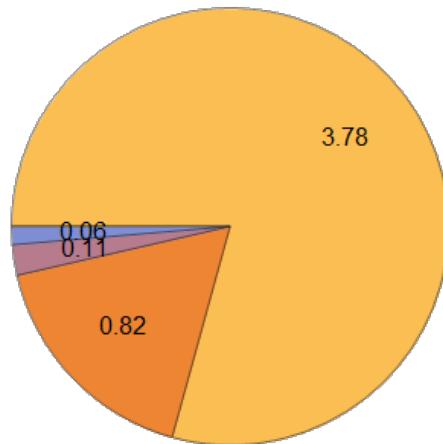
Parameter	Symbol	Unit	Value
total costs of built metal	$C_{tot}$	€ / kg	109
mass of workpiece (given example)		kg	0,059
total costs per workpiece		€	6,39
effective building rate	$\dot{m}$	kg / h	7,2
		cu in / h	55
annual capacity (1500 h)	(pcs.)		183691

(dropping overspray powder)

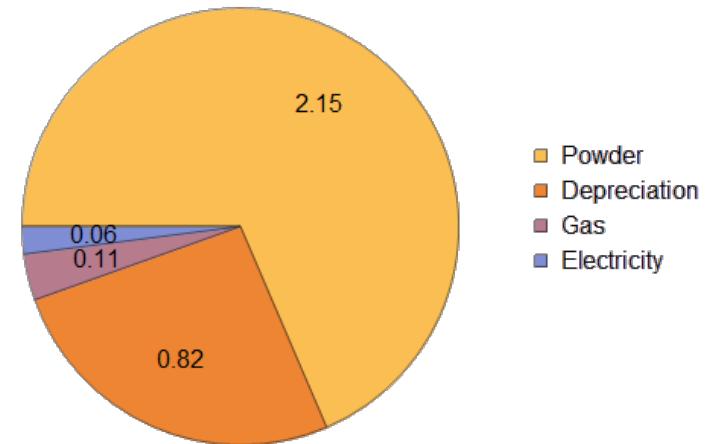
CS costs /piece, 0% powder reuse



CS costs /piece, 50% powder reuse

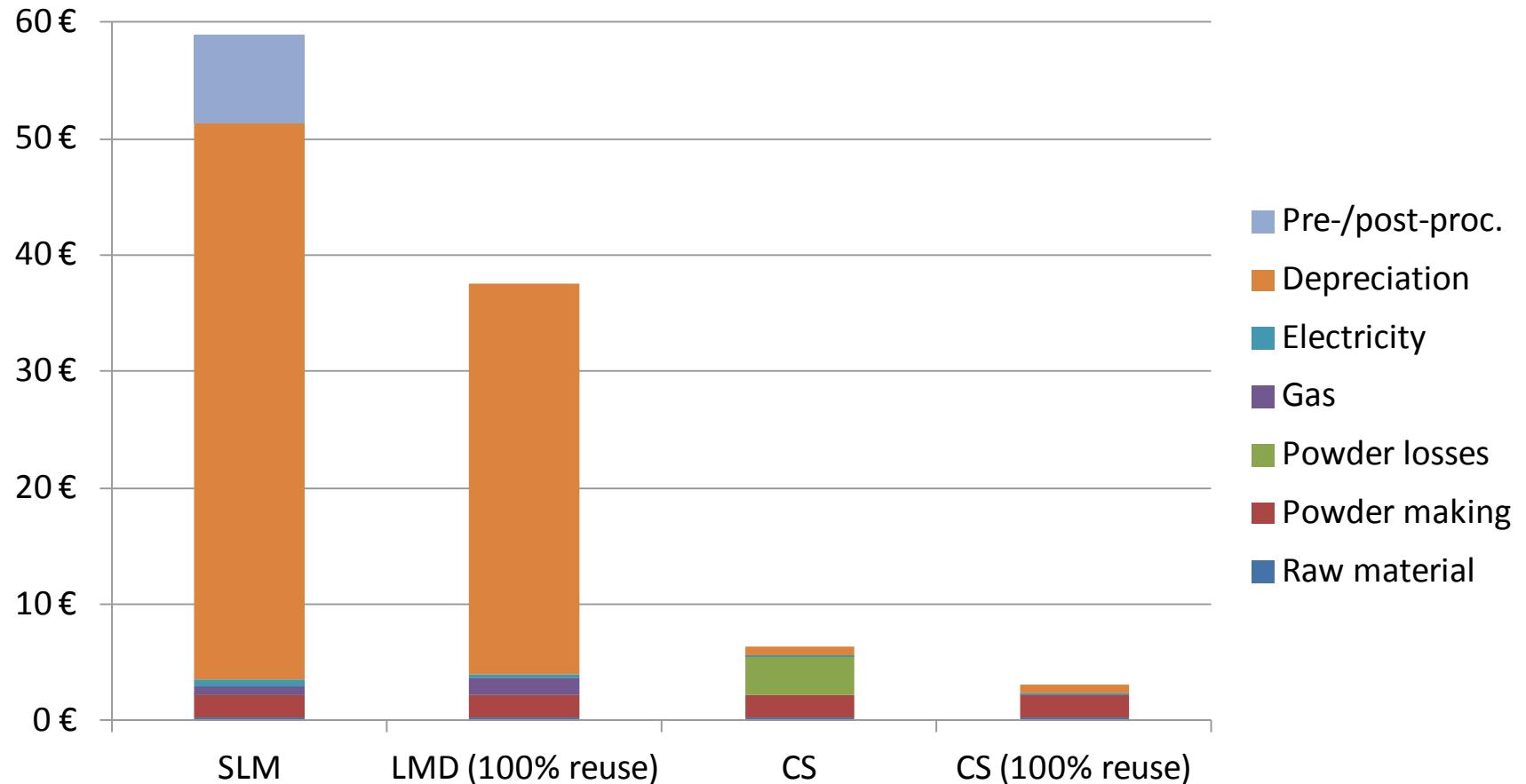


CS costs /piece, 100% powder reuse



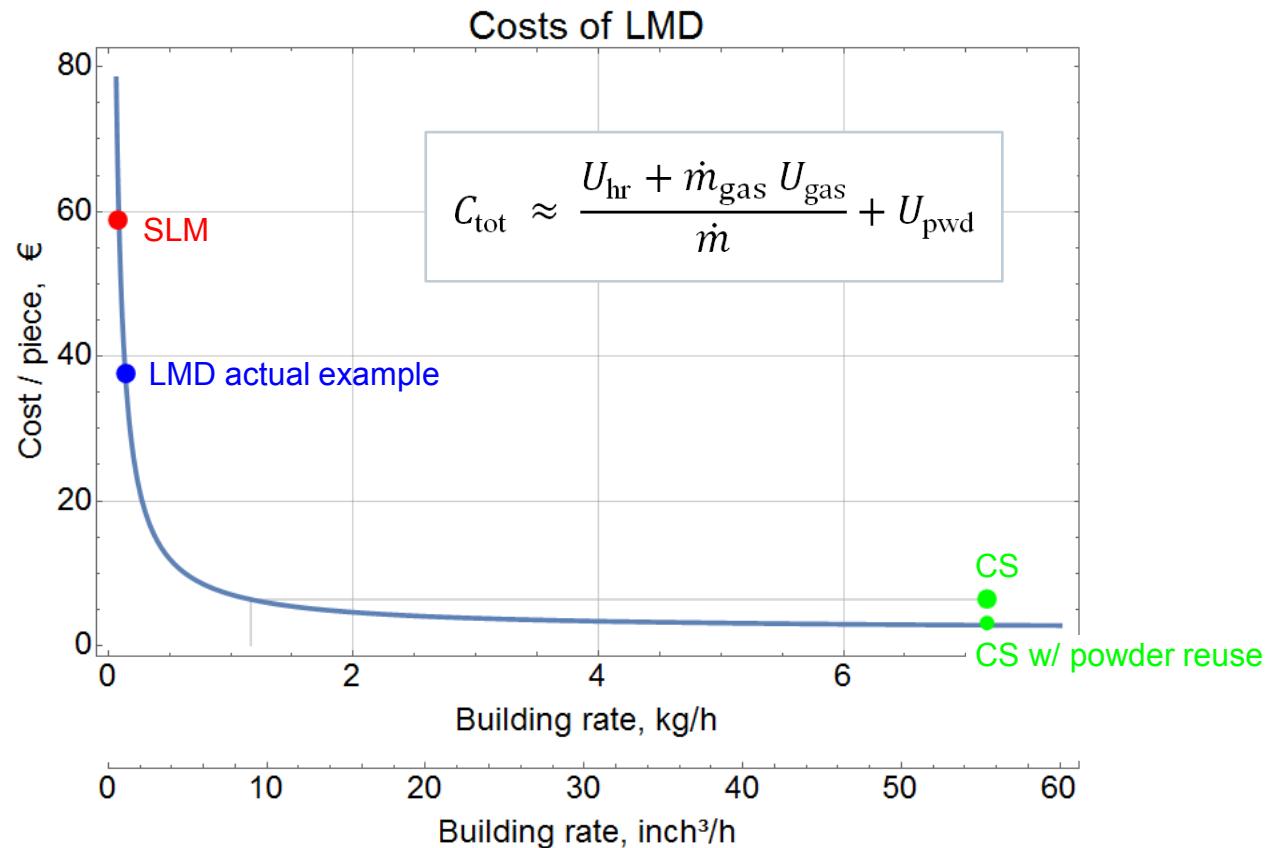
# Depreciation makes the difference

Cost breakdown comparison of SLM, LMD, and CS for heat exchanger example



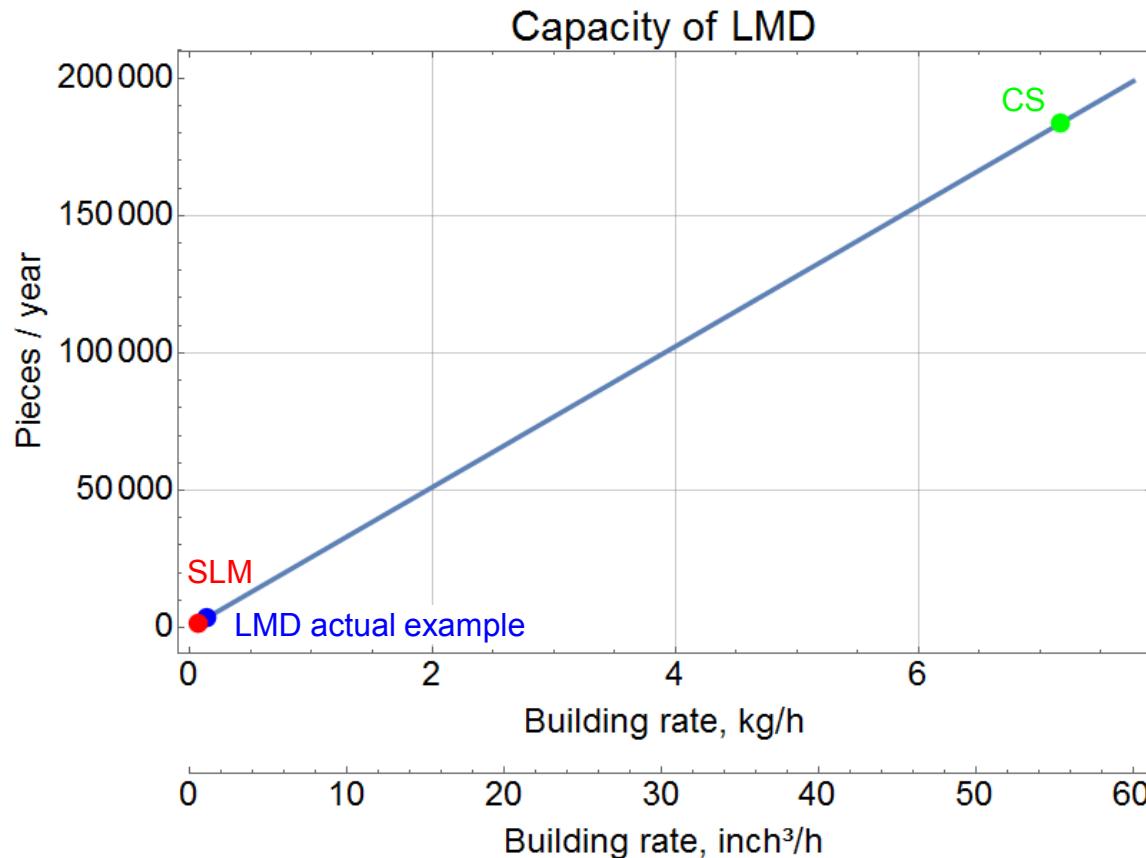
# Building rate is key for costs

Comparison of total costs by SLM, LMD, and CS for heat exchanger example



# CS has 100 × production capacity of SLM

Comparison of annual capacity of SLM, LMD, and CS for heat exchanger example

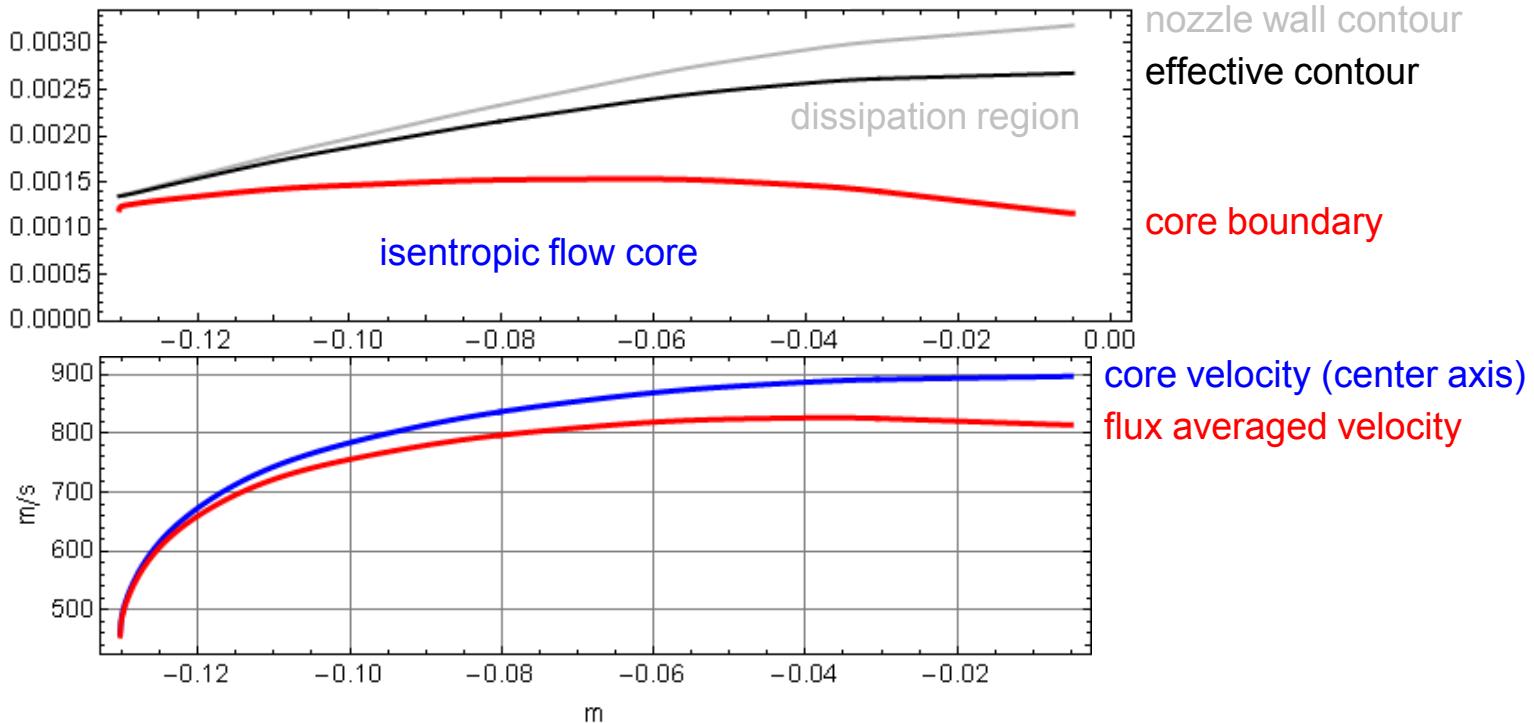


# CS downscaling (miniaturization)

Reduction of spray spot diameter to  $\leq 1$  mm

## Problem with downscaling the nozzle diameter

Internal boundary layer will transform supersonic flow to self-similar pipe flow



# CS micro-nozzles

Shrinkage of nozzle dimensions causes cost increase

## Mitigation of the boundary layer problem

Decrease of effective building rate (e.g., 0.05 kg/h)

- increase of depreciation costs
- Use of inexpensive equipment
- Use of helium
  - waive He recovery system (low depreciation)
    - high gas costs (e.g., 60...90% of total costs)
  - CCS<sup>[1]</sup> ≈ miniaturization of KM™ (Inovati)
  - reduction of nozzle length (divergent section)
    - decrease of particle velocities
      - decrease of DE (e.g., 50%) and deposit quality
- Use of extra-fine powders
  - more expensive than standard powder
  - bow shock in front of substrate reduces DE

$$C_{\text{hr}} = \frac{U_{\text{hr}}}{\dot{m}} = \frac{(1 + GL) F_{\text{gas}} \sqrt{T}}{A_{\text{thr}} P r w Y_{\text{DE}}} U_{\text{hr}}$$

CS depreciation

[1] B. Barnett, D. Helfritch, E. Weinhold, J. DeHaven,  
*The Development of a Capillary Cold Spray System*,  
 2013 CSAT Meeting  
[http://www.coldsprayteam.com/files/CSAT\\_2013\\_Barnett.pdf](http://www.coldsprayteam.com/files/CSAT_2013_Barnett.pdf)

# CS at low building rates

CS more expensive than SLM due to helium usage

## Cost effect of the boundary layer problem

- Spraying extra-fine powders with micro-nozzles using helium results in
  - costs: e.g., 1500...3000 €/kg (Al with  $\mu$ -nozzle) or 400...1000 €/kg (Cu by CCS)  
( $\approx$  50 miles spray track)
  - annual capacity: <100 kg (1500 hours/year)
  - effective building rate is similar to SLM
    - SLM does not use helium and causes marginal powder loss
      - SLM is potentially less expensive
      - SLM allows higher dimensional accuracy
      - SLM has more potential for complex net shapes
  - CS is better suited than SLM to
    - large workpieces
    - thermally sensitive substrates
    - AM of copper

# Vacuum spraying

Particle acceleration shifted from nozzle to discharging free jet

## Bypassing the boundary layer problem

- Reduce back pressure to solve bow shock problem: CS → Vacuum CS, KM™ → Vacuum KS

- very high pressure ratios (e.g., 500)
- high Mach numbers (>3) at low stagnation pressures (<< 1 atm)
- need for very fine powder (e.g.,  $d_{50} = 1 \mu\text{m}$ )
- simplification of nozzle design
- elimination of gas heating unit
  - union of main gas flow and powder feeding flow
    - high pressure drop in powder feeder (aerosol chamber)
      - very low flow rates and effective building rates
      - very high total costs per kg coating

→ Aerosol deposition (AD)

- particles <1 μm may contain low dislocation density allowing plastic deformation by nucleation and glide of dislocations<sup>[1]</sup> → suited to ceramics (advantage over SLM)
- AD feed stock preparation by ball milling particles <1 μm may lead to increased DE<sup>[1]</sup>

[1] P. Sarabol, M. Chandross, J.D. Carroll, W.M. Mook, D.C. Bufford, P.G. Kotula, B.B. McKenzie, B.L. Boyce, K. Hattar, A.C. Hall, *Deformation Behavior of Alumina Particles in Compression for Room Temperature Solid-State Deposition*, Proc. Int. Thermal Spray Conference, May 11–14, 2015, Long Beach, California, USA. ASM International (2015)

# Aerosol deposition

AD parameters for two different materials (from literature)

Parameter	Symbol	Unit	Value #1	Value #2
coating material			SiC-MoSi <sub>2</sub> <sup>[1]</sup>	AlN <sup>[2]</sup>
coating density	$\rho$	g / cm <sup>3</sup>	3,3	3,1
hourly rate	$U_{hr}$	€ / h	7	7
powder price	$U_{pwd}$	€ / kg	300	300
monetary value of overspray powder	$U_{pr}$	€ / kg	0	0
gas price (helium)	$U_{gas}$	€ / kg	65	65
electrical energy price	$U_{elc}$	€ / kWh	0,15	0,15
total electric power consumption	$S_{tot}$	kW	6	6
geometric loss factor	$GL$	—	0	0
gas flow rate (helium)	$\dot{m}_{gas}$	kg / h	0,06	0,06
powder-to-gas mass loading ratio	$w$	—	0,05	0,23
deposition efficiency	$Y_{DE}$	—	0,18	0,06
effective building rate	$\dot{m}$	kg / h	0,0005	0,0009
total costs of coating per unit mass	$C_{tot}$	€ / kg	24639	19278
total costs of coating per unit volume	$C_{ccm}$	€ / (m <sup>2</sup> µm)	81	60
effective building rate		cu in / h	0,010	0,017
annual capacity (1500 h)		€ / (m <sup>2</sup> µm)	241	414

(dropping overspray powder)

[1] Y.-Y. Wang, Y. Liu, C.-J. Li, G.-J. Yang, J.-J. Feng, K. Kusumoto,

*Investigation on the Electrical Properties of Vacuum Cold Sprayed SiC-MoSi<sub>2</sub> Coatings at Elevated Temperatures*, J. Thermal Spray Technol. **20** (2011) p. 892

[2] H. Park, J. Heo, F. Cao, J. Kwon, K. Kang, G. Bae, C. Lee,

*Deposition Behavior and Microstructural Features of Vacuum Kinetic Sprayed Aluminum Nitride*, J. Thermal Spray Technol. **22** (2013) p. 882

# AD costs not dominated by single factor

AD cost calculation

**Cost function** [ € / kg ]:

$$C_{\text{tot}} = \frac{U_{\text{hr}} + \dot{m}_{\text{gas}} U_{\text{gas}} + S_{\text{tot}} U_{\text{elec}}}{\dot{m}} + \frac{1 + GL}{Y_{\text{DE}}} (U_{\text{pwd}} - U_{\text{pr}}) + U_{\text{pr}}$$

**Cost function** [ € / cm<sup>3</sup> ] = [ € / (m<sup>2</sup> μm) ]:

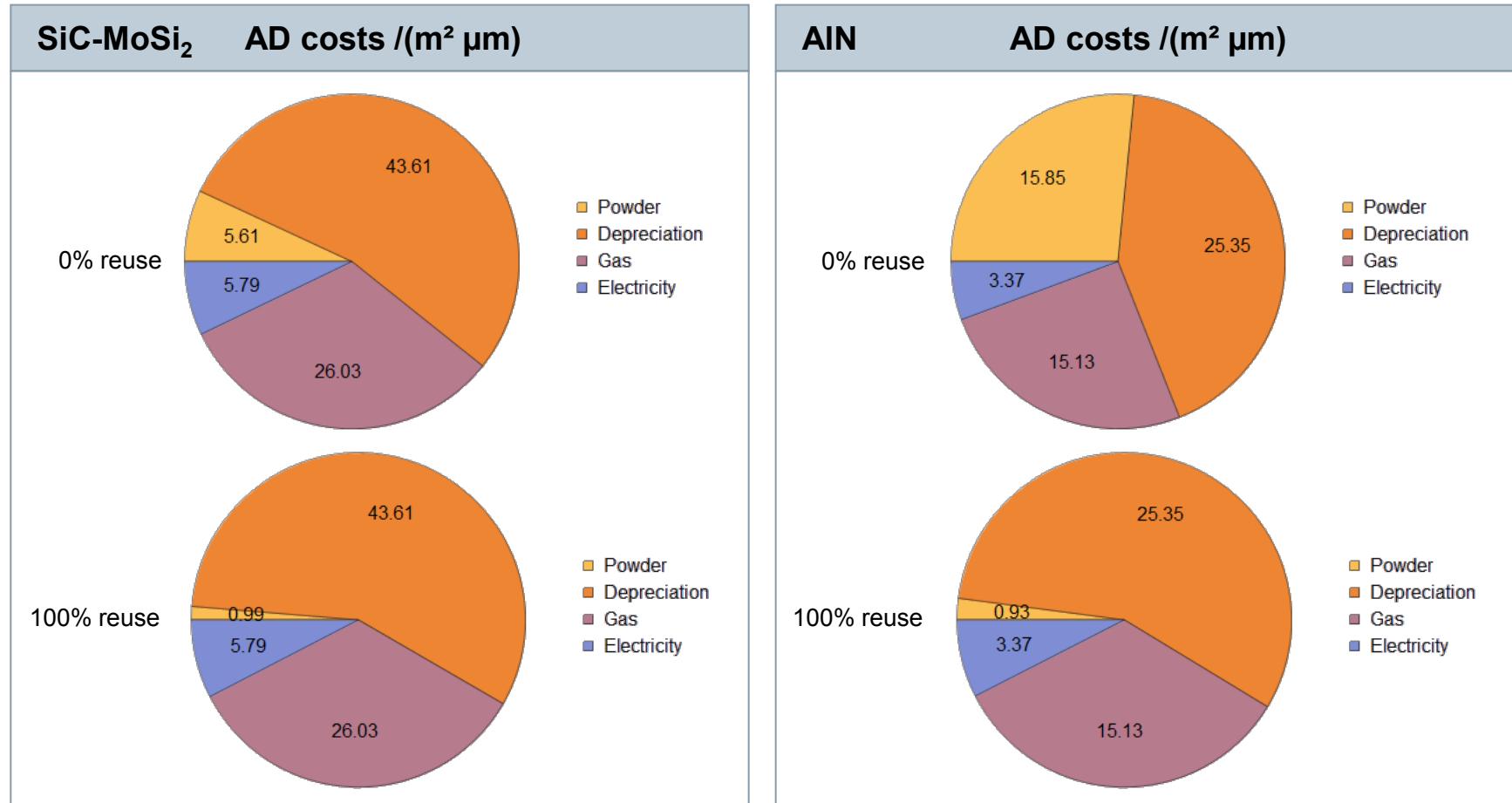
$$C_{\text{ccm}} = \frac{\rho}{1000} C_{\text{tot}}$$

Note:

The AD cost function is a particular case of the CS cost function

# AD costs per sq m coating (1 µm)

AD cost breakdown for two materials



# Conclusions

- Easy to use cost models available for CS, AD, LMD, and SLM
- Costs of SLM and LMD largely consist of depreciation,
  - governed by low effective material building rate
- Costs of CS and AD depend on several parameters in more complex way
- High stagnation pressures generally beneficial to costs
- Costs of CS with high pressure nitrogen arise mainly from powder
  - high building rates ( $>5$  kg/h) suppress depreciation effect on costs
  - powder reuse/recycling may bring down costs to theoretical limit (LMD curve)
- Upscaling of CS is technically possible and beneficial to costs
- Downscaling of CS is not beneficial to costs (need for helium)
  - vacuum spraying (AD, VCS, VKS, NPDS) works with ceramic feedstock
  - suited for thin coatings, not for 3D net shapes

# Questions?

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**[siemens.com/innovation/en/technology-focus/materials.php](http://siemens.com/innovation/en/technology-focus/materials.php)**